



## RpmOne/Dealer Commitment Levels

Our goal at RpmOne is to help dealers achieve the Redline status. In order to achieve this level of performance, we commit substantial resources and re-investment in your dealership.

<b><i>REDLINE</i></b>	<b>STANDARD</b>	<b>NO TRAINING</b>
<b>**RPMONE COMMITMENT**</b>	<b>**RPMONE COMMITMENT**</b>	<b>**RPMONE COMMITMENT**</b>
<ul style="list-style-type: none"> <li>• <u>Complimentary Continuous In-Dealership Training</u> <ul style="list-style-type: none"> <li>○ Sales, F&amp;I, Service, P&amp;A</li> </ul> </li> <li>• <u>Complimentary Continuous Virtual Training</u> <ul style="list-style-type: none"> <li>○ F&amp;I sales techniques, sales tools, overcoming objections</li> <li>○ Live trainer, via computer</li> </ul> </li> <li>• Potential for return of unused Service Contract and PPM reserves, <i>plus</i> interest</li> <li>• Earn Credits for RpmOne Store           <ul style="list-style-type: none"> <li>○ DU training, V-Sept, etc.</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>• <u>Complimentary Continuous Virtual Training</u> <ul style="list-style-type: none"> <li>○ F&amp;I sales techniques, sales tools, overcoming objections</li> <li>○ Live trainer, via computer</li> </ul> </li> <li>• <u>20% Discount on In-Dealership Training</u></li> <li>• Earn Credits for RpmOne Store           <ul style="list-style-type: none"> <li>○ DU training, V-Sept, etc.</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>• Self Directed Online Resources</li> <li>• In-Dealership and Virtual Training available at Standard Prices</li> </ul>
<b>**DEALER COMMITMENT**</b>	<b>**DEALER COMMITMENT**</b>	<b>**DEALER COMMITMENT**</b>
<ul style="list-style-type: none"> <li>• 40+ Average F&amp;I Contracts per Mo.</li> <li>• Sell &gt;50% VSC and all other RpmOne products</li> <li>• Commitment to Hold Monthly Training calls with RpmOne</li> <li>• Commitment to Implement Basic Sales and F&amp;I Procedures</li> </ul>	<ul style="list-style-type: none"> <li>• 10+ Average F&amp;I Contracts per Mo.</li> <li>• Commitment to Hold Monthly Training with RpmOne</li> <li>• Commitment to Implement Basic F&amp;I Procedures</li> </ul>	<ul style="list-style-type: none"> <li>• Sell at least 1 RpmOne Product</li> </ul>