

## **Training Success Story**

"Well, I am a Believer.....It Works!"



-Patrick O'Bannon

Dealership:

Seminole Powersports

Location:

Longwood, FL

Franchises:

Honda, Kawasaki, Yamaha, Can-Am, Sea-Doo, UM

Owner:

Kirby Mullins

**Increase in Penetration:** 

37%-350%

"Well, I am a believer...... We have been partnered with RpmOne 5+ years and source all of our backend products from them. I can tell you through experience that their training works and we were no slouches to begin with! They trained us in October and our November numbers looked like this:

<u>Tire & Wheel Penetration</u> **UP 350%**<u>GAP Penetration</u> **UP 105%**<u>Service Contract Penetration</u> **UP 37%**<u>Priority Maintenance Penetration</u> **UP 66%** 



....It works!"

-Patrick O'Bannon, General Manager